

# Putting **People First**

## Transforming Adult Social Care

# Streamlining Social Care Procurement

## Efficiency Delivery - Supporting Sustainable Transformation

The East of England councils have collaborated to develop a standard set of documents and processes for contracting for adult social care and housing support (Supporting People) services across the region.



### The deliverables

- Terms and Conditions of Contract for care and support services
- Service Specifications and Quality and Performance schedules for:
  - Care homes;
  - Homes care; and
  - Supported Living Services - encompassing housing related support (Supporting People) and home care service

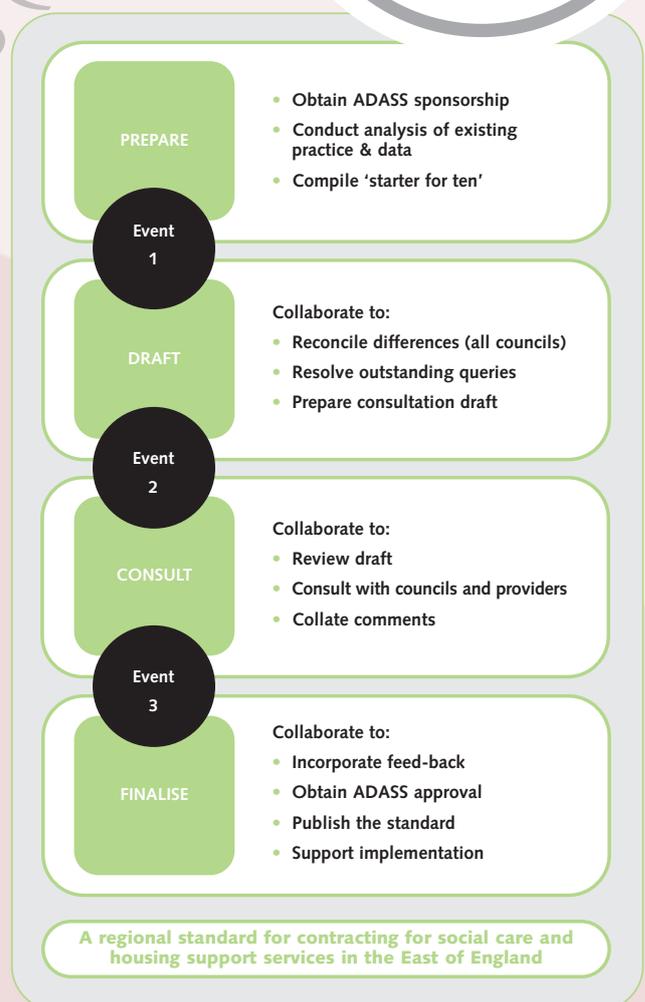
### The programme

The programme was sponsored by ADASS Eastern Region and funded by Improvement East, Supporting People East Regional Group and the Thames Gateway.

The work analysed all of the current documentation used in the region and reviewed other examples of good practice prior to producing first drafts of documents.

The success of the programme has been attributed to the collaborative and interactive nature of the process which involved all 10 CSSRs and staff from both Adult Social Services and Supporting People.

### Collaborative Process



## Results

- Agreement on the regional standard documents and processes
- Streamlined processes for providers
- Full engagement and support from the region using the 'collaborative' approach
- Agreed contracting platform for integrated social care and supporting people services
- Widespread support from providers for the introduction of a regional standard
- Estimated potential savings of up to 5% following full implementation

## Implementing and maintaining the regional standard

A number of councils intend to use the Regional Standard in forthcoming procurement exercises.

The final collaborative event in July considered the need for support in order to ensure early and co-ordinated implementation. This has led to a proposal for:

- an analysis of the readiness of each council;
- the development of implementation checklists; and
- support for identified training needs.

### Key East of England Contacts:

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## Further developments to the regional standard

The region is committed to extending the work to develop common detailed quality standards and a shared approach to contracting for outcomes.

## Creating increased efficiencies

The implementation of the Regional Standard will reduce the administrative burden for providers and councils across the region.

In addition integrated contracts for home care and Supporting People services will reduce the burden within individual councils.

The region is now starting to work towards:

- Sharing performance management information across the region with a view, potentially, to delegating monitoring of out of area placements to the local authority;
- Better co-ordinated approaches to the market;
- Identifying the opportunities for lead contracting - where a single council takes on contracting responsibilities for a specific service on behalf of either the region or neighbouring councils.

## Programme facilitation

The collaborative approach was facilitated by CSIP Eastern (Chris Rowland) and CSED.

Much of the early data analysis was also carried out by CSED.

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